

Total assets	NOKm 41860
CEO	Geir Bergskaug
WEB	www.sor.no

Rank	7
S&P / Moody's / Fitch	na / A3 / na
Alliance	Independent

Financials

Income Statement	(NOKm)	2007	2008	2009	2010	2011
Net interest income		559	629	623	668	631
Operating noninterest income		270	57	176	387	248
Total expenses		-480	-554	-482	-459	-483
Profit before loan losses		349	132	317	596	396
Loan losses		-12	-114	-109	-122	-71
Net profit for the period		238	-20	152	368	219

Balance Sheet	(NOKm)	2007	2008	2009	2010	2011
Cash and central banks		543	975	479	429	543
Net loans to credit institutions		214	21	159	16	111
Net loans to the public		25 816	28 340	29 213	30 985	33 581
Fixed-income securities		2 807	2 797	4 550	5 337	6 645
Other securities		287	742	336	350	500
Total assets		30 178	33 675	35 340	37 697	41 860
Total deposits		17 286	18 184	23 049	22 947	23 805
Issued debt securities		9 711	11 882	8 664	11 034	14 090
Subordinated debt		292	299	700	300	300
Total liabilities		27 895	31 408	32 898	34 941	38 903
Total shareholders' equity		2 283	2 267	2 442	2 756	2 957

Growth	%	2007	2008	2009	2010	2011
Net interest income		12%	13%	-1%	7%	-6%
Total income		12%	-17%	16%	32%	-17%
Total expenses		11%	13%	-13%	-5%	5%
Net profit		9%	na	na	142%	-40%
Total assets		15%	12%	5%	7%	11%
Total net lending		17%	10%	3%	6%	8%
Deposits from the public		8%	2%	6%	2%	10%

Asset Quality	%	2007	2008	2009	2010	2011
Loan loss provisions / Loans to the public		0.05%	0.40%	0.37%	0.39%	0.21%
Loan loss provisions / Total income		1.45%	16.62%	13.64%	11.56%	6.73%
Impaired loans / Loans to the public		0.9%	1.2%	1.3%	1.9%	1.9%

Profitability	%	2007	2008	2009	2010	2011
RoE		11.0%	-0.9%	6.5%	14.2%	7.7%
RoA		0.8%	-0.1%	0.4%	1.0%	0.6%
RoRWA		1.2%	-0.1%	0.8%	1.8%	1.0%
Net interest margin		2.0%	2.0%	1.8%	1.8%	1.6%

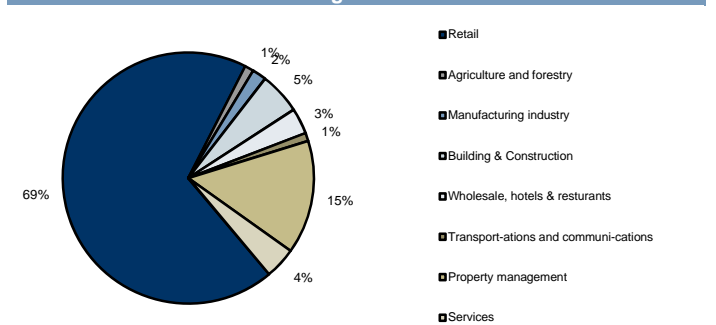
Capital	(NOKm) %	2007	2008	2009	2010	2011
Total capital		2 551	2 506	3 115	3 225	3 384
Risk-weighted assets		21 159	19 747	19 746	20 799	21 696
Tier 1 ratio		10.6%	11.1%	14.1%	14.0%	14.2%
Capitalisation ratio		12.1%	12.7%	15.8%	15.5%	15.6%

Liquidity	%	2007	2008	2009	2010	2011
Net loans to the public / Total assets		86%	84%	83%	82%	80%
Deposits / Total funding		56%	51%	52%	50%	49%
Deposits / Total net lending		60%	57%	58%	56%	56%
Deposits / Loans to the public		61%	56%	58%	55%	56%
Capital market funds / Total assets		33%	36%	26%	30%	34%

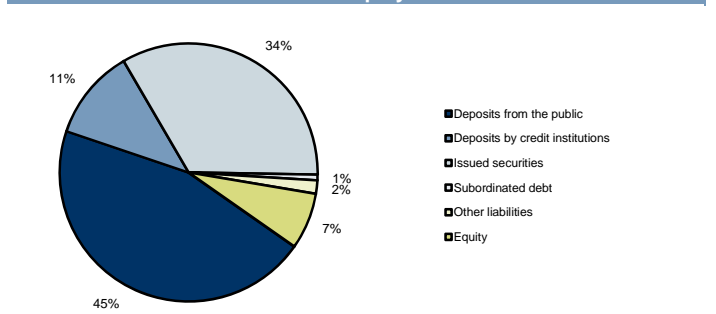
Nordea Credit Research adjusted figures & estimates

Sparebanken Sør is one of the ten largest banks in Norway. It is headquartered in Arendal, Aust-Agder and has 29 branches and several wholly owned subsidiaries, among which ABCenter Holding AS, the largest real estate agency in the southern part of Norway, and Sør Boligkredit AS. The bank provides financial services, mainly to the local retail and corporate sectors. Retail loans account for 68% of the group's loan portfolio, which has a high exposure to the property management sector, with 15% on a stand-alone basis. Furthermore, the loan portfolio has limited geographical diversification, with loans to customers based in the local Agder counties representing 72% of total lending. The group's total assets have increased steadily from NOK 30.2 bn at the end of 2007 to NOK 41.9 bn at year end 2011. Residential mortgages amounting to NOK 8.0 bn have been transferred to the bank's wholly owned covered bond vehicle.

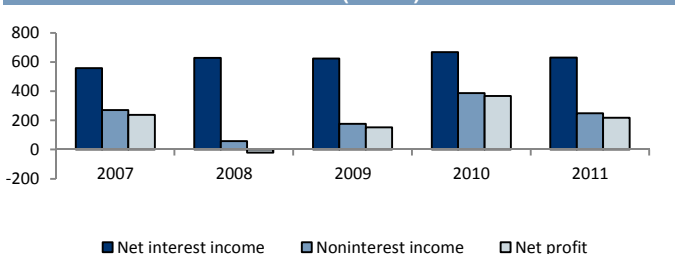
Lending 31/12/2011



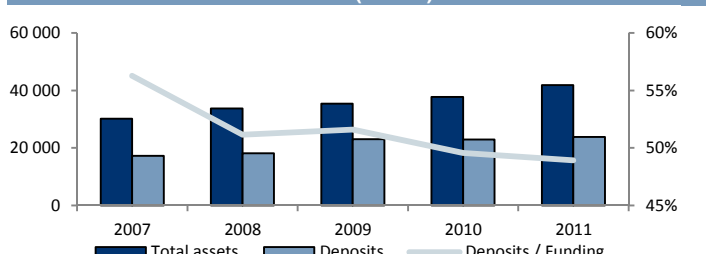
Liabilities and Equity 31/12/2011



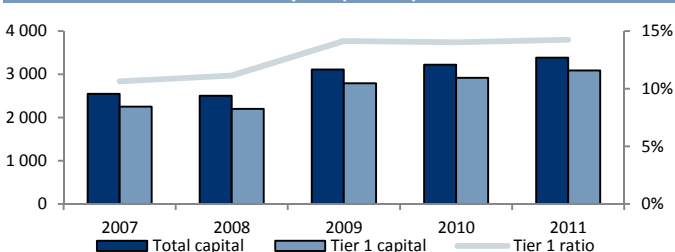
Income (NOKm)



Assets (NOKm)



Capital (NOKm)



Lending (NOKm)

