# Sparebanken Sør Boligkreditt AS

**Investor Presentation June 2016** 



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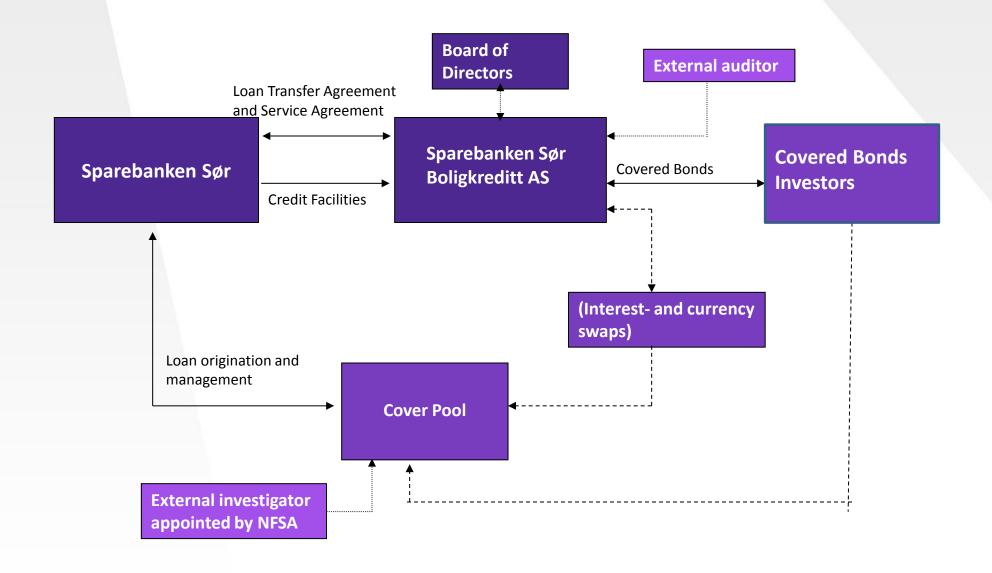
## **Executive summary**



- Dedicated covered bond company of Sparebanken Sør
- The covered bonds have full recourse to the issuer (Sparebanken Sør Boligkreditt), which is a wholly-owned subsidiary of Sparebanken Sør
- Sparebanken Sør Boligkreditt has established a revolving credit facility with Sparebanken Sør which secures the refinancing risk
- The cover pool consists 100 % of prime Norwegian residential assets
- Low LTV of 52,7 % (indexed)
- There are no non-performing assets in the cover pool
- Current OC of 14.4 %, of which 2.0 % is provided on committed basis
- Main cover pool exposure is towards Southern Norway, where price developments have been relatively stable
- Aaa rating assigned by Moody's with 5 notches of leeway, pointing to significant buffer against potential downgrades

## **Business concept**





## Eligibility criteria for the cover pool



Type of properties	Residential properties     Holiday properties
Type of products	<ul><li>Mortgages with floating or fixed interest rates</li><li>Serial or annuity loans</li></ul>
Credit criteria	<ul> <li>No arrears</li> <li>Borrowers probability of default ≤ 2%</li> </ul>
Collateral	<ul> <li>LTV limit of 75 % for residential mortgages</li> <li>LTV limit of 60 % for holiday properties</li> <li>Quarterly valuation from an independent third-party</li> </ul>
Loan volume	•Maximum loan per borrower of 20 MNOK

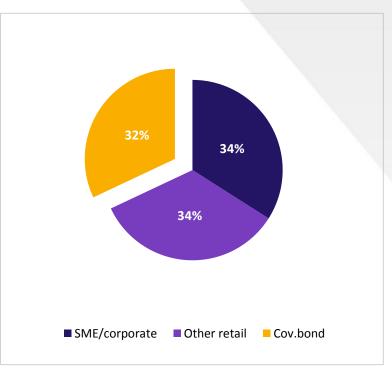


#### **Cover pool composition**

1. Cover Pool Composition	30.06.2016
Type of Collateral:	100% residential
Total LOAN BALANCE:	28.593.485.162
Average LOAN BALANCE:	1.067.718
NO. OF LOANS	26.780
WA SEASONING (in months):	36,2
WA REMAINING TERM (in months):	206
NO. OF BORROWERS	23.894
NO. OF PROPERTIES	26.037
WA Indexed LTV (LOAN BALANCE/INDEXED valuation) (e.g. 85% or 0.85):	52,70 %
WA LTV(LOAN BALANCE/original valuation)(e.g. 85% or 0.85):	59,00 %
Percentage of VARIABLE MORTGAGES (S.Def.):	100,00 %
Loans in arrears > 90 days (e.g. 1% or 0.01):	0,00 %
Substitute assets:	
Committed over collateralisation:	2,00 %
Over Collateralisation:	14,38 %
Total Cover Pool	28.593.485.162

- 100 % prime Norwegian residential mortgages
- Current OC level of 14.4 % and commitment to maintain level above 2.0 %

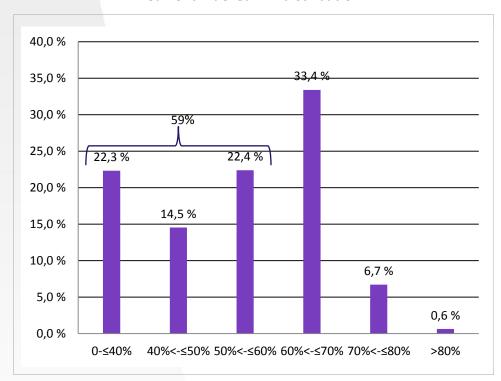
#### Sparebanken Sør total loan portfolio



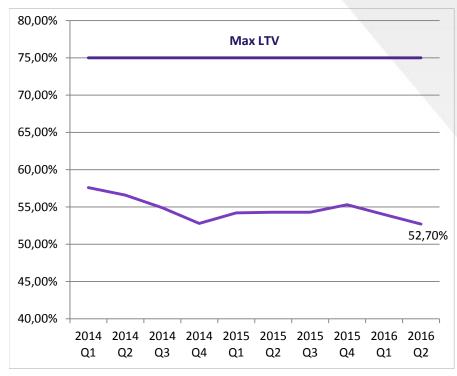
 Covered bonds account for 32% of Sparebanken Sør total loan portfolio.



#### **Current indexed LTV distribution**



#### Historical development in weighted average indexed LTV

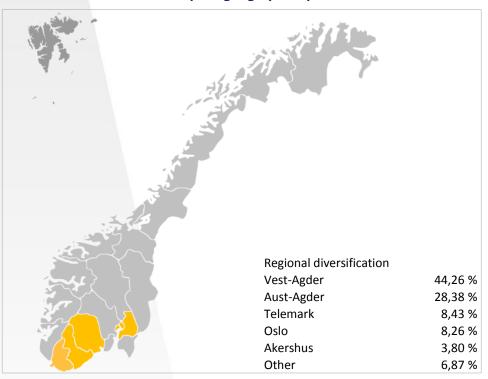


- The weighted average LTV is 52,7 % on an indexed basis
- Approx. 59% of the cover pool has an LTV below 60%

 On a historical level the weighted average LTV is well below the legislative maximum of 75 % for residential mortgages

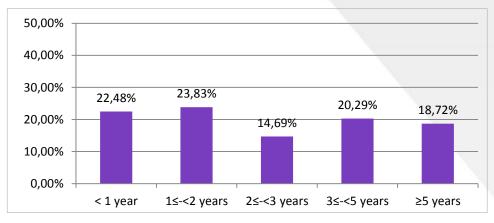


#### Cover pool geographic split



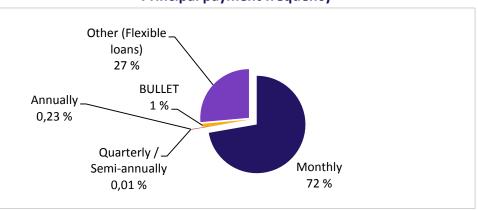
- The cover pool is primarily exposed towards Vest-Agder and Aust-Agder, as well as Oslo and Telemark to some extent
- Property price development in Vest-Agder and Aust-Agder has been more modest than in the rest of the country

#### Seasoning of mortgages in the cover pool (in % of total loan balance)



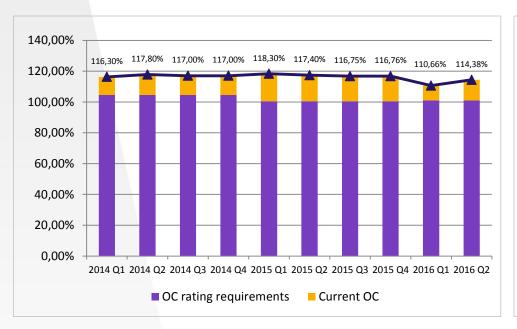
- Weighted average seasoning is 3 years
- 78% of the cover pool consists of mortgages with age larger than 1 year

#### **Principal payment frequency**





#### Historical development in over collateralisation



#### **Current situation**

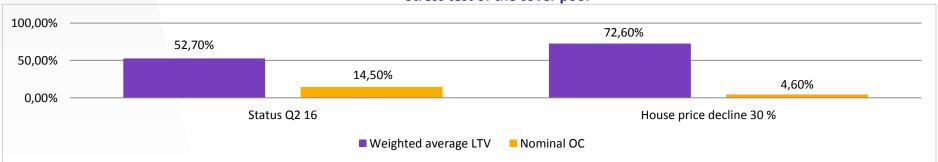
Committed OC: 2,00%

OC consistent with current rating: 1,00%

Current OC: 14,38%

Commited OC: The minimum level of OC included in Sparebanken Sør Boligkreditt Covered bond program

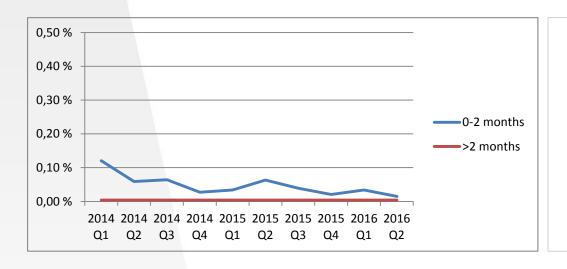
#### Stress test of the cover pool



## **Credit quality of cover pool**



#### Loans in arrears (% of total lending volume)



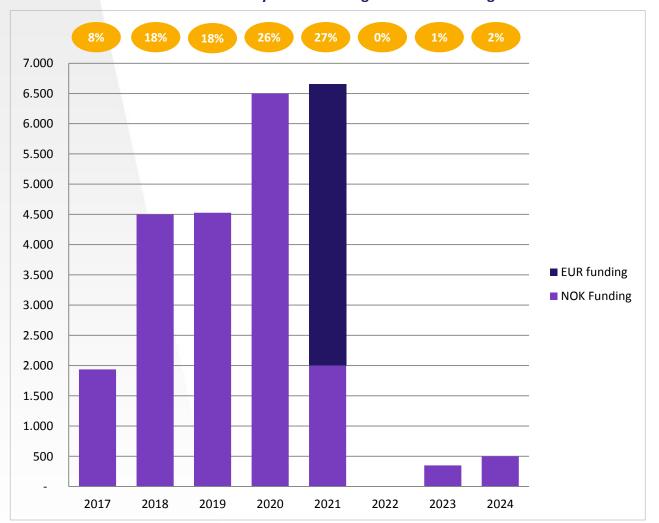
- No non-performing assets in the cover pool
- Never been any mortgages in arrears > 90 days

## **Funding**

### Well diversified maturity profile giving great confidence during turmoil







#### **Key points**

- Total funding amounted to NOK 25bn in issued covered bonds
- The bank has a diversified maturity profile and few expiring bonds in 2017
- Funding > 12 months totalled 97%

## **Funding**

## Outstanding covered bonds



Ticker	ISIN	Outstanding Amount	Issuance Date	Expected Maturity	Interest Rate Type	Coupon
SORB20	NO0010641624	NOK 737 million	28.03.2012	28.03.2017	Floating rate	Nibor 3 mnd + 65 bps
SORB02	NO0010623945	NOK 1200 million	24.08.2011	24.08.2017	Floating rate	Nibor 3 mnd + 53 bps
SORB21	NO0010673296	NOK 4500 million	14.03.2013	14.09.2018	Floating rate	Nibor 3 mnd + 46 bps
SORB10	NO0010679806	NOK 4500 million	22.05.2013	22.05.2019	Floating rate	Nibor 3 mnd + 44 bps
SORB07	NO0010664659	NOK 28 million	27.11.2012	27.11.2019	Floating rate	Nibor 3 mnd + 54 bps
SORB24	NO0010714058	NOK 4500 million	24.06.2014	24.06.2020	Floating rate	Nibor 3 mnd + 30 bps
SORB26	NO0010733421	NOK 2000 million	24.03.2015	24.09.2020	Floating rate	Nibor 3 mnd + 32 bps
-	XS1383921803	EUR 500 million	22.03.2016	22.03.2021	Fixed rate	0.250%
SORB25	NO0010730146	NOK 2000 million	29.01.2015	16.06.2021	Floating rate	Nibor 3 mnd + 27 bps
SORB09	NO0010671597	NOK 350 million	13.02.2013	13.02.2023	Fixed rate	3,850 %
SORB08	NO0010670409	NOK 500 million	24.01.2013	24.01.2028	Fixed rate	4,000 %

## **Funding plans**

### Euro Medium Term Covered Note Programme





#### SPAREBANKEN SØR BOLIGKREDITT AS

(incorporated with limited liability in Norway)

#### €4,000,000,000 Euro Medium Term Covered Note Programme

Under this €4,000,000,000 Euro Medium Term Covered Note Programme (the Programme), Sparebanken Sør Boligkreditt AS (the Issuer) may from time to time issue covered bonds issued in accordance with the Act (as defined in "Terms and Conditions of the Notes other than IPS Notes" or "Terms and Conditions of the IPS Notes", as the case may be) (the Notes which term shall include, so far as the context permits, VPS Notes (as defined below)) denominated in any currency agreed between the Issuer and the relevant Dealer (as defined below).

The Notes may be issued in bearer form or in uncertificated book entry form (the VPS Notes) settled through the Norwegian Central Securities Depositary, the Verdipapirsentralen ASA (the VPS).

The maximum aggregate nominal amount of all Notes from time to time outstanding under the Programme will not exceed €4,000,000,000 (or its equivalent in other currencies calculated as described in the Programme Agreement described herein), subject to increase as described herein.

The Notes may be issued on a continuing basis to one or more of the Dealers specified under "Overview of the Programme" and any additional Dealer appointed under the Programme from time to time by the Issuer (each a Dealer and together the Dealers), which appointment may be for a specific issue or on an ongoing basis. References in this Base Prospectus to the relevant Dealer shall, in the case of an issue of Notes being (or intended to be) subscribed by more than one Dealer, be to all Dealers agreeing to subscribe such Notes.

An investment in Notes issued under the Programme involves certain risks. For a discussion of these risks see "Risk Factors".

This Base Prospectus has been approved by the Central Bank of Ireland, as competent authority under the Prospectus Directive (as defined below). The Central Bank of Ireland only approves this Base Prospectus as meeting the requirements imposed under Irish and European Union (EU) law pursuant to the Prospectus Directive. Such approval relates only to the Notes which are to be admitted to trading on a regulated market for the Further 2004/39/EC (the Markets in Financial Instruments Directive or MiFID) and/or which are to be offered to the public in any Member State of the European Economic Area.

Application has been made to the frish Stock Exchange jbe (the Irish Stock Exchange) for Notes issued under the Programme to be admitted to the official list of the Irish Stock Exchange (the Official List) and to trading on its regulated market (the Main Securities Market). Application has also been made to the Oslo Bors ASA for Notes issued under the Programme to be admitted to trading on its regulated market (the Oslo Stock Exchange's Regulated Market). Each of the Main Securities Market and the Oslo Stock Exchange's Regulated Market is a regulated market for the purposes of MiFID. References in this Base Prospectual Notes being listed (and all related references) shall mean that such Notes have been either admitted (l) to the Official List and to trading on the Main Securities Market or (ii) to trading on the Oslo Stock Exchange's Regulated Market, as may be agreed between the Issuer and the relevant Dealer in relation to the relevant Series (as defined below).

Notice of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and certain other information which is applicable to each Tranche (as defined in "Terms and Conditions of the Notes other than VPS Notes" or "Terms and Conditions of the VPS Notes", as the case may be) of Notes will be set out in a final terms document (the Final Terms) which will be delivered to the Central Bank of Ireland and the Irish Stock Exchange (if Inste on the Irish Stock Exchange). Copies of the Final Terms in relation to the Notes to be listed on the Irish Stock Exchange will also be published on the website of the Irish Stock Exchange.

At the date of this Base Prospectus, the Issuer has requested that the Central Bank of Ireland send to the Norwegian Financial Supervisory Authority (Finansitisynet) (the NFSA) in its capacity as the competent authority in Norway (i) a copy of this Base Prospectus and (ii) a certificate of approval pursuant to Article 18 of the Prospectus Directive attesting that the Base Prospectus has been drawn up in accordance with national law implementing the Prospectus Directive.

The Notes are expected to be assigned a "Aaa" rating by Moody's Investors Service Limited (Moody's), Moody's is established in the EU and is registered under Regulation (EC) No. 1060/2009 (as amended) (the CRA Regulation) and is included in the list of credit rating agencies registered under the CRA Regulation, which is available on the ESMA website (https://www.grum.group.eu/puse/pisserpistered-and-certifieds/CRA) (and added on 12 December 2014).

Where a Tranche of Notes is rated, such rating will be disclosed in the applicable Final Terms. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Arranger Nordea Dealers

Danske Bank

Landesbank Baden-Württemberg

UniCredit Bank

The date of this Base Prospectus is 10 July 2015

DNB Bank Nordea Swedbank

Nordea

- Sparebanken Sør established a €4,000,000,000 Euro Medium Term Covered Note Program (EMTN) in the third quarter of 2015
- In the first quarter of 2016 the company issued covered bonds amounting to EUR 500 million under the program
- Sparebanken Sør Boligkreditt AS plans to further acquire loans from Sparebanken Sør, and the company intends to issue new covered bonds towards investors in Norway or abroad

### **Contact details**

### and website



Marianne Lofthus – Managing director/CEO Sparebanken Sør Boligkreditt AS				
Phone, direct line	+ 47 38 17 35 38			
Phone, mobile	+ 47 90 51 41 83			
E mail	marianne.lofthus@sor.no			

Bjørn Erik Kittelsen – Head of Treasury, Sparebanken Sør					
Phone, mobile		+ 47 90 92 86 63			
E mail		bjorn.kittelsen@sor.no			

# www.sor.no

