

QUARTER 1 2018 (UNAUDITED)



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# Report from the Board of Directors

#### **General**

Sparebanken Sør Boligkreditt AS is a wholly-owned subsidiary of Sparebanken Sør, and the company's business is operated from Kristiansand. The company is licensed by the Financial Supervisory Authority of Norway to operate as a mortgage company and issue covered bonds, and is a part of Sparebanken Sør's long-term financial strategy. All shares are owned by Sparebanken Sør and the financial statements are consolidated into the financial statements of the Sparebanken Sør Group.

The cover pool consists of secured mortgages and interest bearing securities. The mortgages are granted by Sparebanken Sør and later taken over by Sparebanken Sør Boligkreditt AS. The secured mortgages meet the requirements established by the company for inclusion in the company's cover pool. One important requirement is that any outstanding loan balance taken over by the company must not exceed 75 % of the mortgaged property's market value at the date of acquisition.

At the end of Q1 2018 Sparebanken Sør Boligkreditt AS had taken on a mortgage loan portfolio totalling NOK 34 745 million, transferred from Sparebanken Sør, of which NOK 34 629 million is included in the qualified cover pool. Corresponding figures at the end of Q1 2017 were NOK 27 382 million and NOK 27 345 million respectively.

Sparebanken Sør Boligkreditt AS has issued covered bonds totalling NOK 30 518 million, compared with NOK 24 035 million at the same time in 2017. The company has achieved a diversified funding by issuing covered bonds outside the Norwegian bond market.

#### Income statement and balance sheet

The financial statement of Sparebanken Sør Boligkreditt AS shows in Q1 2018 a profit after tax of NOK 58.5 million, compared with NOK 37.1 million in the same period in 2017.

The company had net interest income of NOK 99.5 million, compared with NOK 73.8 million in 2017. The increase in net interest income is mainly due to the increase in the mortgage portfolio in the period.

The company has issued cover bonds in Euros under the EMTCN (European Medium Term Covered Note) program. In order to control interest and currency exposure, the company has established swap arrangements (basis swaps), to convert foreign currency into NOK. The impact on earnings related to changes in in the value of the basis swap, affected the income from financial instruments by NOK 3.0 million in Q1 2018. Assuming that the cover bonds in foreign currency are held to maturity, the total change in fair value is equal to zero. The accounting effects will therefore be reversed over time.

Operating expenses were NOK 17.2 million and tax expenses were NOK 19.8 million at the end of Q1 2018. Corresponding figures at the end of Q1 2017 were NOK 13.7 million and NOK 12.4 million respectively.

Total assets at 31.03.2018 were NOK 36 836 million, of which net loans to customers represented NOK 34 734 million. At the same time in 2017 total assets were NOK 28 389 million, of which net loans to customers were NOK 27 382 million. The loan portfolio has been financed through the issuance of bonds totalling NOK 30 518 million, and through equity and drawing rights from Sparebanken Sør. In January 2018 the company increased the equity capital by NOK 600 million. After the capital increase, the company had paid-in capital of a total of NOK 1 625 million, of which NOK 1 125 million was share capital and NOK 500 million related to share premiums.

Sparebanken Sør Boligkreditt AS has an overdraft facility of NOK 4 000 million with Sparebanken Sør that, at 31.03.2018, was drawn down by NOK 3 146 million. In addition, the company has a revolving credit facility with Sparebanken Sør, which can be used to refinance outstanding bonds.

#### **Capital strength**

At the end of Q1 2018, the net subordinated capital in the company was NOK 2 953 million, compared to NOK 2 191 million at the same time in 2017. This corresponds to a total capital ratio / tier 1 capital ratio / common equity tier 1 capital ratio of 19.9 percent (18.7 percent in 2017), while regulatory minimums requirements constitute 15.5 percent and 12.0 percent respectively. The capital adequacy ratio has been calculated based on the standard method in the Basel II - regulations. The Board of Directors considers the company's solidity and risk-bearing ability to be good. The company's leverage ratio was 7.6 percent at the end of Q1 2018.

# 4 Report from the Board of Directors

#### **Risks**

As a licensed mortgage company, Sparebanken Sør Boligkreditt AS is subject to a number of acts, regulations, recommendations and regulatory provisions. The objective of the company is to finance lending activities through the issuance of covered bonds with high rating. This means that Sparebanken Sør Boligkreditt AS strives to maintain risk at a low level. The company places emphasis on identifying, measuring and controlling risk elements in such a way that the market has high confidence in the company and that bonds issued by the company have high rating.

Therefore, the company's credit strategy and credit policy establish a framework of requirements imposed on borrowers, and collateral requirements for loans that may be taken on by the company. The Board of Directors considers the overall quality of the lending portfolio to be very good and the credit risk to be low.

The company's mortgages to customers are in Norwegian kroner (NOK) at floating interest rate. Financing is done by issuance of both floating and fixed interest rate bonds in NOK and EUR. Foreign currency debt is swapped to NOK and liabilities established at fixed rates are swapped to floating rates. Accounting of foreign currency debt and debt at fixed interest rates comply with the rules for hedge accounting.

The Board of Directors considers the overall market risk to be low.

The company issues covered bonds with the opportunity to extend the maturities by up to 12 months. In addition, financing needs are met by using equity and credit facilities with Sparebanken Sør. The Board of Directors considers the company's liquidity risk to be low. At 31.03.2018 the company satisfies the liquidity requirements imposed on European banks and finance companies (LCR - Liquidity Coverage Ratio).

A Management Service Agreement has been established with Sparebanken Sør that encompasses the supply of all necessary services for the operation of the company, and the Board of Directors considers the company's operational risk to be low.

#### Rating

Covered bonds issued by Sparebanken Sør Boligkreditt AS in NOK and EUR have been given a Aaa rating by Moody's.

#### **Future prospects**

The Board of Directors anticipates that the company's future operating business will be very satisfactory.

Sparebanken Sør Boligkreditt AS plans further acquisitions of loans from Sparebanken Sør, and the company intends to be able to issue new open covered bonds, aimed at investors in Norway or abroad.

Kristiansand, 3 May 2018

The Board of Directors of Sparebanken Sør Boligkreditt AS

Geir Bergskaug Chairman Seunn Smith-Tønnessen Member Gunnar P. Thomassen Member Bjørn Friestad Member

Marianne Lofthus Managing Director

| NOK Thousand                          | Notes | 31.03.2018                              | 31.03.2017 | 31.12.2017 |
|---------------------------------------|-------|---|------------|------------|
| Interest income                       | 2, 12 | 214 233                                 | 190 162    | 787 419    |
| Interest expenses                     | 2, 12 | 114 692                                 | 116 331    | 427 148    |
| Net interest income                   | 2     | 99 541                                  | 73 831     | 360 271    |
| Commission income                     |       | 41                                      | 34         | 149        |
| Commission expenses                   |       | 1 250                                   | 1 250      | 5 000      |
| Net commission expenses               |       | -1 209                                  | -1 216     | -4 851     |
| Net income from financial instruments | 3     | -1 603                                  | -9 457     | -47 484    |
| Personnel expenses                    |       | 0                                       | 0          | 54         |
| Depriciation on intagible assets      |       | 0                                       | 0          | 0          |
| Other operating expenses              |       | 17 238                                  | 13 695     | 60 127     |
| Total expenses                        |       | 17 238                                  | 13 695     | 60 180     |
| Profit before losses on loans         |       | 79 490                                  | 49 463     | 247 756    |
| Losses on loans                       | 9     | 1 161                                   | -          | -          |
| Profit before taxes                   |       | 78 329                                  | 49 463     | 247 756    |
| Tax expenses                          |       | 19 793                                  | 12 366     | 61 939     |
| Profit for the period                 |       | 58 536                                  | 37 097     | 185 817    |
| Other comprehensive income            |       | ••••••••••••••••••••••••••••••••••••••• |            |            |
| Profit for the period                 |       | 58 536                                  | 37 097     | 185 817    |
| Net change in value from basis swaps  |       | -4 804                                  | 0          | 0          |
| Tax effect                            |       | 1201                                    | 0          | 0          |
| Total profit for the period           |       | 54 933                                  | 37 097     | 185 817    |

# 6 Balance sheet

| NOK Thousand                                      |       |            |            |            |
|---|-------|------------|------------|------------|
| ASSETS  | Notes | 31.03.2018 | 31.03.2017 | 31.12.2017 |
| Loans to and receivables from credit institutions | 12    | 103 025    | 59 434     | 152 957    |
| Net loans to customers                            | 4,7   | 34 734 032 | 27 382 764 | 30 967 963 |
| Bonds and certificates                            |       | 1 820 325  | 810 176    | 808 817    |
| Financial derivatives                             |       | 134 662    | 116 071    | 368 812    |
| Deferred tax assets                               |       | 15 119     | 10 511     | 14 920     |
| Other assets                                      |       | 28 585     | 9 658      | 18 097     |
| TOTAL ASSETS                                      |       | 36 835 747 | 28 388 615 | 32 331 567 |
| LIABILITIES AND EQUITY                            |       |            |            |            |
| Debt to credit institutions                       | 5,12  | 3 146 611  | 1839 224   | 3 360 846  |
| Debt incurred due to issuance of securities       | 10    | 30 517 990 | 24 035 290 | 26 495 406 |
| Financial derivatives                             | 3     | 83 440     | 236 310    | 22 975     |
| Payable taxes                                     |       | 51 850     | 43 733     | 68 166     |
| Other liabilities                                 |       | 7 364      | 6 048      | 7 444      |
| TOTAL LIABILITIES                                 |       | 33 807 256 | 26 160 605 | 29 954 837 |
| EQUITY  |       |            |            |            |
| Paid-in equity capital                            |       | 1 625 000  | 1 025 000  | 1 025 000  |
| Retained earnings                                 |       | 1 403 492  | 1 203 010  | 1 351 730  |
| TOTAL EQUITY CAPITAL                              |       | 3 028 492  | 2 228 010  | 2 376 730  |
| TOTAL LIABILITIES AND EQUITY CAPITAL              |       | 36 835 747 | 28 388 615 | 32 331 567 |

Kristiansand, 3 May 2018

# The Board of Directors of Sparebanken Sør Boligkreditt AS

Geir Bergskaug Chairman Seunn Smith-Tønnessen Member Gunnar P. Thomassen Member Bjørn Friestad Member

Marianne Lofthus Managing Director

| NOK Thousand                                      | 31.12.2018 | 31.03.2017 | 31.12.2017 |
|---|------------|------------|------------|
| Interest received                                 | 210 826    | 188 227    | 783 006    |
| Interest paid                                     | -102 585   | -108 858   | -409 601   |
| Operating expenditure                             | -18 526    | -15 896    | -64 567    |
| Changes in loans to customers                     | -3 766 824 | 742 807    | -2 838 082 |
| Income tax paid                                   | -34 050    | -41 388    | -82 776    |
| Net cash flow from operating activities           | -3 711 159 | 764 892    | -2 612 020 |
| Changes in bonds and certificates                 | -1 011 508 | 47 485     | 48 844     |
| Changes in other assets                           | -90 937    | 421        | 72 431     |
| Changes in deposits from credit institutions      | -213 872   | -216 326   | 1 304 427  |
| Changes in other liabilities                      | -79        | -985       | 411        |
| Net cash flow from current financing activities   | -1 316 396 | -169 405   | 1 426 113  |
| Paid in share capital                             | 600 000    | 0          | 0          |
| Payments received, bond debt                      | 4 870 000  | 0          | 6 201 315  |
| Payments made, bond debt                          | -492 377   | -588 645   | -4 916 706 |
| Net cash flow from long-term financing activities | 4 977 623  | -588 645   | 1 284 610  |
| Net change in liquid funds                        | -49 932    | 6 842      | 98 702     |
| Liquid funds at 01.01.                            | 152 957    | 54 254     | 54 254     |
| Liquid funds at the end of period                 | 103 025    | 61 096     | 152 957    |

|                                |                | Equity          | Other          |           |
|--------------------------------|----------------|-----------------|----------------|-----------|
|                                | Equity capital | premium reserve | equity capital | Total     |
| NOK Thousand                   |                |                 |                |           |
| Balance 31.12.2016             | 525 000        | 500 000         | 1 165 913      | 2 190 913 |
| Profit 01.01.2017 - 31.03.2017 | 0              | 0               | 37 097         | 37 097    |
| Balance 31.03.2017             | 525 000        | 500 000         | 1 203 010      | 2 228 010 |
| Profit 01.04.2017 - 31.12.2017 | 0              | 0               | 148 720        | 148 720   |
| Balance 31.12.2017             | 525 000        | 500 000         | 1 351 730      | 2 376 730 |
| Changes according to IFRS 9    | 0              | 0               | -4 228         | -4 228    |
| Tax effect                     | 0              | 0               | 1 057          | 1 057     |
| Balance 01.01.2018             | 525 000        | 500 000         | 1 348 559      | 2 373 559 |
| Share capital increase         | 600 000        | 0               | 0              | 600 000   |
| Profit 01.01.2018 - 31.03.2018 | 0              | 0               | 58 536         | 58 536    |
| Other income/expenses          | 0              | 0               | -3 603         | -3 603    |
| Balance 31.03.2018             | 1125 000       | 500 000         | 1 406 663      | 3 028 492 |

#### 1. ACCOUNTING POLICIES

The quarterly financial statements have been drawn up in accordance with International Financial Reporting Standards, IFRS, including IAS 34. Sparebanken Sør Boligkreditt AS is a part of the Sparebanken Sør Group and follows the same accounting principles as the Group. On 1 January 2018 the company changed accounting principles from IAS 39 to IFRS 9. Please refer to the annual financial statements for 2017 (note 25) for further details of the accounting effects of the transition.

All totals in the financial statements are stated in thousands of NOK unless indicated otherwise. The company's financial statements are presented in Norwegian kroner, which is the functional currency.

A taxe rate of 25 percent is assumed.

The quarterly financial statements have not been audited.

#### 2. NET INTEREST INCOME

| NOK Thousand  | 31.03.2018  | 31.03.2017 | 31.12.2017 |
|---|-------------|------------|------------|
|   |             |            |            |
| Interest on loans given to and receivables from credit institutions | 379         | 146        | 645        |
| Interest on loans given to customers                                | 209 297     | 186 596    | 774 119    |
| Interest on certificates/bonds/interest-bearing securities          | 4 556       | 3 420      | 12 655     |
| Total interest income   | 214 233     | 190 162    | 787 419    |
|   | ••••••••••• |            |            |
| Interest on debt to credit institutions                             | 13 353      | 9 436      | 33 474     |
| Interest on issued securities                                       | 101 339     | 106 895    | 393 673    |
| Other interest cost   | 0           | 0          | 1          |
| Total interest expenses   | 114 692     | 116 331    | 427 148    |
|   | ••••••••••• |            |            |
| Net interest income   | 99 541      | 73 831     | 360 271    |

#### 3. NET INCOME FROM FINANCIAL INSTRUMENTS

| NOK Thousand   | 31.03.2018 | 31.03.2017 | 31.12.2017 |
|--|------------|------------|------------|
| Profit (loss) and change in value from covered bonds                             | -59        | 644        | -541       |
| Net income from covered bonds  | -59        | 644        | -541       |
| Change in value fixed rate bonds - hedge accounting                              | 314 584    | -20 374    | -573 039   |
| Change in value derivatives fixed rate bonds - designated as hedging instruments | -315 839   | 11 419     | 547 802    |
| Net income hedging   | -1 255     | -8 955     | -25 237    |
| Whereof effects from basis swaps (1)   | 3 041      | -8 673     | -31 859    |
| Profit (loss) buyback of own bonds -amortized cost                               | -290       | -1 145     | -21 706    |
| Net other financial instruments and derivatives                                  | -290       | -1 145     | -21 706    |
| Net income from financial instruments  | -1 603     | -9 457     | -47 484    |

<sup>1)</sup> The company has issued covered bonds in Euro that have been hedged using basis swaps. Change in the value of the basis swaps as a result of changes in market conditions, is presented as hedging-inefficiency. This ineffective portion is recognized in the income statement.

Basis swaps are derivative contracts used to convert obligations in foreign currency into NOK. Basis swaps are used when the company has entered into long term funding in international capital markets. These are hedging instruments, and assuming the underlying bond is held to maturity, the change in market value over the instruments duration equals zero. Accounting effects are therefore reversed over time.

#### 4. LTV - LOAN TO VALUE

|   | 31.03.2018 | 31.03.2017 | 31.12.2017 |
|---|------------|------------|------------|
|   |            |            | <b></b>    |
| Average debt to assets ratio in %                         | 57.2 %     | 53.7 %     | 57.0 %     |
| Portfolio divided into intervals of debt to assets ratio: |            |            |            |
| Less than og equal to 40%                                 | 16.7 %     | 21.1 %     | 16.9 %     |
| 41 - 50 %   | 12.4 %     | 14.2 %     | 12.3 %     |
| 51 - 60 %   | 19.2 %     | 21.5 %     | 19.4 %     |
| 61 - 70 %   | 31.6 %     | 33.6 %     | 31.9 %     |
| 71 - 75 %   | 14.1 %     | 6.9 %      | 13.3 %     |
| More than 75 %  | 6.1 %      | 2.6 %      | 6.1 %      |
| Total   | 100.0 %    | 100.0 %    | 100.0 %    |

### **5. DEBT TO CREDIT INSTITUTIONS**

Sparebanken Sør Boligkreditt AS has entered into an agreement with Sparebanken Sør for a credit facility of NOK 4 000 million. In addition, the company has revolving drawing rights with Sparebanken Sør, which can be used to refinance outstanding bonds.

#### **6. CAPITAL ADEQUACY**

Sparebanken Sør Boligkreditt AS implements the standard method for credit and market risk and the basic method for operational risk to calculate capital adequacy in accordance with the current capital adequacy rules - Basel II.

| NOK Thousand                                    | 31.03.2018 | 31.03.2017 | 31.12.2017 |
|---|------------|------------|------------|
| Equity capital                                  |            |            |            |
| Equity capital                                  | 1 125 000  | 525 000    | 525 000    |
| Equity premium reserve                          | 500 000    | 500 000    | 500 000    |
| Other equity capital                            | 1 344 955  | 1 165 913  | 1 351 730  |
| Deductions                                      | -17 158    | 0          | -1 201     |
| Net subordinated capital (common equity tier 1) | 2 952 797  | 2 190 913  | 2 375 529  |
| Minimum requirement for equity capital          |            |            |            |
| Credit risk                                     | 1 105 038  | 860 859    | 990 345    |
| Market risk                                     | 0          | 0          | 0          |
| Operational risk                                | 53 614     | 56 264     | 56 264     |
| CVA addition                                    | 31 382     | 21 309     | 45 833     |
| Deductions                                      | 0          | 0          | 0          |
| Total minimum requirement for equity capital    | 1190 034   | 938 432    | 1 092 442  |
| Risk-weight balance (calculation basis)         | 14 875 425 | 11 730 400 | 13 655 525 |
| Commom equity tier 1 capital ratio              | 19.9 %     | 18.7 %     | 17.4 %     |
| Tier 1 capital ratio                            | 19.9 %     | 18.7 %     | 17.4 %     |
| Total capital ratio                             | 19.9 %     | 18.7 %     | 17.4 %     |
| Leverage Ratio                                  | 7.6 %      | 7.4 %      | 7.0 %      |

### **7. LOANS TO CUSTOMERS**

| NOK Thousand                             |            |            |            |
|--|------------|------------|------------|
| Loans assessed at amortized cost         | 31.03.2018 | 31.03.2017 | 31.12.2017 |
| Flexi-loans (loans without installments) | 8 100 057  | 6 304 332  | 7 518 339  |
| Loans with installments                  | 26 645 254 | 21 084 431 | 23 455 623 |
| Gross loans                              | 34 745 310 | 27 388 764 | 30 973 963 |
| Write-downs                              | -11 279    | -6 000     | -6 000     |
| Net loans                                | 34 734 032 | 27 382 764 | 30 967 963 |
| Undrawn credit on Flexi-loans            | 2 598 792  | 1977 890   | 2 287 410  |

| Loans distributed to sectors and industries | 31.03.2018 | 31.03.2017 | 31.12.2017 |
|---|------------|------------|------------|
| Retail customers                            | 34 711 342 | 27 362 512 | 30 943 401 |
| Corporate customers *)                      | 0          | 0          | 0          |
| Accrued interests                           | 33 968     | 26 252     | 30 562     |
| Gross loans                                 | 34 745 310 | 27 388 764 | 30 973 963 |
| Write-downs                                 | -11 279    | -6 000     | -6 000     |
| Net loan                                    | 34 734 032 | 27 382 764 | 30 967 963 |

<sup>\*)</sup> Loans to corporate customers are mortgage loans to customers in sector 8200.

Loans distributed by geographical areas

| Loans distributed by geograph | iicai ai eas |                |            |                |            |         |
|-------------------------------|--------------|----------------|------------|----------------|------------|---------|
|                               | 31.03.20     | 2018 31.03.201 |            | 017 31.12.2017 |            |         |
| Vest-Agder                    | 14 722 255   | 42.4 %         | 11 936 193 | 43.6 %         | 13 514 160 | 43.6 %  |
| Aust-Agder                    | 9 235 894    | 26.6 %         | 7 748 800  | 28.3 %         | 8 621 345  | 27.8 %  |
| Telemark                      | 3 395 636    | 9.8 %          | 2 531 097  | 9.2 %          | 3 052 322  | 9.9 %   |
| Rogaland                      | 797 526      | 2.3 %          | 500 790    | 1.8 %          | 624 913    | 2.0 %   |
| Oslo                          | 3 288 986    | 9.5 %          | 2 182 152  | 8.0 %          | 2 324 234  | 7.5 %   |
| Akershus                      | 1 467 975    | 4.2 %          | 1 117 127  | 4.1 %          | 1 275 585  | 4.1 %   |
| Other counties                | 1 825 760    | 5.3 %          | 1 366 606  | 5.0 %          | 1 555 404  | 5.0 %   |
| Total                         | 34 734 032   | 100.0 %        | 27 382 764 | 100.0 %        | 30 967 963 | 100.0 % |

# 8. DEFAULTED LOANS

| NOK Thousand   | 31.03.2018 | 31.03.2017 | 31.12.2017 |
|--|------------|------------|------------|
| Gross non-performing loans > 90 days                   | 1 635      | 0          | 0          |
| Write downs  | 317        | 0          | 0          |
| Net non performing loans                               | 1 952      | 0          | 0          |
|  |            |            |            |
| Net non performing loans > 90 days in % of gross loans | 0.0 %      | 0.0 %      | 0.0 %      |

A non-performing loan is defined as the sum of a customer's total loan amount, if part of the loan has been overdrawn or has arrears exceeding NOK 1,000 for more than 90 days.

# 9. LOSSES ON LOANS

| NOK Thousand                           | 31.03.2018 | 31.03.2017 | 31.12.2017 |
|--|------------|------------|------------|
| Period change in write-downs stage 1   | 194        | 0          | 0          |
| + Period change in write-downs stage 2 | 596        | 0          | 0          |
| + Period change in write-downs stage 3 | 372        | 0          | 0          |
| = Losses in the period                 | 1 161      | 0          | 0          |

|   | Stage 1         | Stage 2       | Stage 3       |       |
|---|-----------------|---------------|---------------|-------|
|   | Expected losses | Lifetime      | Lifetime      |       |
|   | in the next     | expected      | expected      |       |
| NOK Million                             | 12 months       | credit losses | credit losses | Total |
| Allowenses on losses at 01.01.2018      | 1.6             | 8.2           | 0.4           | 10.2  |
|   | •••••           |               |               |       |
| Transfers                               |                 |               |               |       |
| Transfered to stage 1                   | 1.8             | -1.8          | 0.0           | 0.0   |
| Transfered to stage 2                   | 0.0             | 0.0           | 0.0           | 0.0   |
| Transfered to stage 3                   | 0.0             | 0.0           | 0.0           | 0.0   |
|   |                 |               |               |       |
| Losses on new loans                     | 0.3             | 1.0           | 0.0           | 1.3   |
| Losses on deducted loans                | 0.0             | -0.3          | 0.0           | -0.3  |
| Confirmed losses                        |                 |               |               |       |
| Entered into previous confirmed losses  | 0.0             | 0.0           | 0.0           | 0.0   |
| Losses on older loans and other changes | -1.8            | 1.6           | 0.4           | 0.2   |
| Allowenses on losses at 31.03.2018      | 1.9             | 8.7           | 0.8           | 11.4  |

<sup>\*</sup> In addition to the transfers above, net change consists of losses on older loans as a result of payments / balance increase of loans entered a new stage.

# 10. DEBT SECURITIES ISSUED AT 31.12.2018

| ISIN Number                  | Ticker | Currency | Nominal<br>value                        | Intere   | est                       | Due date   | Book value | Fair value |
|------------------------------|--------|----------|---|----------|---------------------------|------------|------------|------------|
| NO0010673296                 | SORB21 | NOK      | 580 000                                 | Floating | 3M Nibor                  | 14.09.2018 | 580 123    | 581 694    |
| NO0010679806                 | SORB10 | NOK      | 4 615 000                               | Floating | 3M Nibor                  | 22.05.2019 | 4 620 549  | 4 644 711  |
| NO0010673666<br>NO0010664659 | SORB07 | NOK      | 28 000                                  | Floating | 3M Nibor                  | 27.11.2019 | 28 080     | 28 224     |
| NO0010714058                 | SORB24 | NOK      | 5 000 000                               | Floating | 3M Nibor                  | 24.06.2020 | 4 974 537  | 5 023 780  |
| XS1383921803                 |        | EUR      | 500 000                                 | Fixed    | 0.250 %                   | 22.03.2021 | 4 784 651  | 4 843 937  |
| NO0010778954                 | SORB27 | NOK      | 5 000 000                               | Floating | 3M Nibor                  | 22.11.2021 | 5 007 905  | 5 066 577  |
| XS1622285283                 |        | EUR      | 500 000                                 | Fixed    | 0.125 %                   | 30.05.2022 | 4 770 367  | 4 798 665  |
| NO0010671597                 | SORB09 | NOK      | 350 000                                 | Fixed    | 3.85 %                    | 13.02.2023 | 375 976    | 379 137    |
| XS1775786145                 |        | EUR      | 500 000                                 | Fixed    | 0.375 %                   | 20.02.2023 | 4 816 574  | 4 822 728  |
| NO0010670409                 | SORB08 | NOK      | 500 000                                 | Fixed    | 4.00 %                    | 24.01.2028 | 559 228    | 562 101    |
| TOTAL                        |        |          | ••••••••••••••••••••••••••••••••••••••• |          | ************************* |            | 30 517 990 | 30 751 555 |

# 11. COVER POOL AND LOAN-TO-VALUE RATIO

|  | Fair value    |            |            |  |  |
|--|---------------|------------|------------|--|--|
| NOK Thousand   | 31.03.2018    | 31.03.2017 | 31.12.2017 |  |  |
| Loans secured by mortgages on residential properties | 34 734 032    | 27 382 764 | 30 967 963 |  |  |
| Deduction of ineligible loans                        | -128 520      | -37 400    | -87 624    |  |  |
| Pool of eligible loans                               | 34 605 512    | 27 345 364 | 30 880 339 |  |  |
| Sertificates and bonds                               | 1 562 812     | 0          | 556 484    |  |  |
| Receivables on derivatives                           | 65 506        | -120 239   | 345 837    |  |  |
| Total cover pool                                     | 36 233 830    | 27 225 125 | 31 782 659 |  |  |
| Debt incurred due to issuance of securities          | 30 751 555    | 24 163 038 | 26 645 880 |  |  |
| Commitments on derivatives                           | 14 284        | 0          | 0          |  |  |
| Total commitments                                    | 30 765 839    | 24 163 038 | 26 645 880 |  |  |
| Collateralisation ratio (OC)                         | 17.8 %        | 12.7 %     | 19.3 %     |  |  |
|  | Nominal value |            |            |  |  |
|  | 31.03.2018    | 31.03.2017 | 31.12.2017 |  |  |
| OC based on nominal value. eligibles only            | 18.8 %        | 14.2 %     | 19.0 %     |  |  |
| OC based on nominal value. total loans               | 19.2 %        | 14.3 %     | 19.4 %     |  |  |

# 12. RELATED PARTIES

| NOK Thousand  | 31.03.2018 | 31.03.2017 | 31.12.2017 |
|---|------------|------------|------------|
| Income statement  |            |            |            |
| Interest income from Sparebanken Sør on deposits                      | 379        | 146        | 645        |
| Interest expenses and commission from Sparebanken Sør on loans/credit | 14 603     | 10 686     | 38 474     |
| Interest expenses on bond debts to Sparebanken Sør                    | 0          | 0          | 0          |
| Paid administration fees to Sparebanken Sør                           | 15 876     | 13 118     | 55 409     |
| Balance sheet   |            |            |            |
| Bank deposit in Sparebanken Sør                                       | 103 025    | 59 434     | 152 957    |
| Cover bond  | 0          | 0          | 0          |
| Loans/credit in Sparebanken Sør                                       | 3 146 037  | 1 839 156  | 3 359 909  |

# **QUARTERLY PROFIT TREND**

| NOK Thousand                  | Q1     | Q4      | Q3     | Q2      | Q1      |
|-------------------------------|--------|---------|--------|---------|---------|
|                               | 2018   | 2017    | 2017   | 2017    | 2017    |
| Net interest income           | 99 541 | 105 730 | 93 487 | 87 224  | 73 831  |
| Net other operating income    | -2 812 | -822    | -6 641 | -34 199 | -10 673 |
| Operating expenses            | 17 238 | 15 790  | 15 316 | 15 380  | 13 695  |
| Profit before losses on loans | 79 490 | 89 118  | 71 530 | 37 645  | 49 463  |
| Losses on loans               | 1 161  | 0       | 0      | 0       | 0       |
| Profit before tax             | 78 329 | 89 118  | 71 530 | 37 645  | 49 463  |
| Tax expenses                  | 19 793 | 22 273  | 17 889 | 9 411   | 12 366  |
| Profit for the period         | 58 536 | 66 844  | 53 641 | 28 234  | 37 097  |

Net interest income is slightly higher than normal in Q42017. Amongst others, this was caused by an incorrect accrual which has been corrected.

